

**MAY 3, 2018**

## Wanda Austin Named to Forbes Magazine's "Top 250 Women Wealth Advisors"

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**NEWPORT NEWS** – Morgan Stanley announced today that Wanda Austin, Executive Director, Financial Advisor in the Firm's Newport News Wealth Management office, has been named to Forbes Magazine's list of America's Top 250 Women Wealth Advisors, listed on [forbes.com](http://forbes.com).

Forbes' "Top 250 Women Wealth Advisors" is a select group of individuals who have a minimum of seven years of industry experience. The ranking, developed by Forbes' partner SHOOK Research, is based on an algorithm of qualitative and quantitative data, rating thousands of wealth advisors and weighing factors like revenue trends, AUM, compliance records, industry experience and best practices learned through telephone and in-person interviews.

"I am pleased that Wanda Austin is representing Morgan Stanley," commented Gary Bonnewell, Branch Manager of Morgan Stanley's Newport News office. "To be named to this list recognizes Wanda Austin's experience, professionalism and dedication to the needs of her valued clients."

Morgan Stanley Wealth Management, a global leader, provides access to a wide range of products and services to individuals, businesses and institutions, including brokerage and investment advisory services, financial and wealth planning, cash management and lending products and services, annuities and insurance, retirement and trust services.

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Source: Source: [Forbes.com](http://Forbes.com) (May 2018). The ranking of America's Top Women Wealth Advisors, developed by Forbes' partner SHOOK Research, is based on a ranking algorithm that includes telephone and in-person interviews, client retention, industry experience, review of compliance records, firm nominations; and quantitative criteria, including: assets under management and revenue generated for their firms. Investment performance is not a criterion because client objectives and risk tolerances vary, and advisors rarely have audited performance reports. Rankings are based on the opinions of SHOOK Research, LLC which does not receive compensation from the advisors or their firms in exchange for placement on a ranking. The rating may not be representative of any one client's experience and is not indicative of the Financial Advisor's future performance. Neither Morgan Stanley Smith Barney LLC nor its Financial Advisors or Private Wealth Advisors pays a fee to Forbes or SHOOK Research in exchange for the ranking. For the full list and more visit: [www.forbes.com](http://www.forbes.com).

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